

## Customer Success Story



Sage Pro

Billy Bee is one of Canada's largest exporters of bulk and packaged pure Canadian clover honey. The pure natural honey fresh from the hive is packed by Billy Bee without losing its delicate flavour, aroma, and its natural goodness, making the taste of Billy Bee honey appreciated worldwide.

With Billy Bee growing to a worldwide exporter status with over 30 countries they process hundreds of invoices, PO's and ASN's a month to and from their trading partners. Naturally, Billy Bee wanted to utilize Electronic Data Interchange (EDI) to automate the Invoice and Purchase Order Process and incorporate Automated Shipping Notification (ASN) to and from their major market grocery trading partners. They also required a solution that would integrate their electronic documents directly into their Sage Pro accounting system.

To ease the transition to EDI and minimize the impact to the business, Billy Bee chose the eBridge integration solution. With the eBridge Solution, purchase orders are sent from the Trading Partners to Billy Bee via a Value Added Network (VAN), and from there are sent through the Translator and the Mapper for reformatting and extraction; then the eBridge seamlessly integrates it into their data information centers (accounting software).

Invoices are then exported from Sage Pro, through the Mapper and the Translator for reformatting, and through the VAN to the Trading Partner. With eBridge, Billy Bee has reduced the invoice process time and improved productivity. The eBridge solution enabled real-time financial information to be made available, and improved Billy Bee's working relationship with their trading partners.

Laurie Castelo, EDI Coordinator at Billy Bee, is happy to with the electronic document integration process. "eBridge has cut back on the time and money our EDI specialists have to use," she said. In addition, she is thrilled with the training their users received, the support they have been given, and the feeling of being able to handle the day-to-day operations without the need for third-party interventions. By reducing time of transactions and eliminating data entry errors, the eBridge integration solution has helped Billy Bee reduce costs and increases customer service.

### Company

Billy Bee Honey

### Web Site

[www.billybee.com](http://www.billybee.com)

### Location

Toronto, ON

### Established

Over 80 years ago

### Accounting Software

Sage Pro

*"eBridge has cut back on the time and money our EDI specialists have to use! The support and service from e BRIDGE has been amazing!" - Laurie Castelo, EDI Coordinator*